

Especially for Journalists!

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Invest in Germany

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Economy in Germany

Facts, Figures and Contacts for Journalists

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Land of Ideas

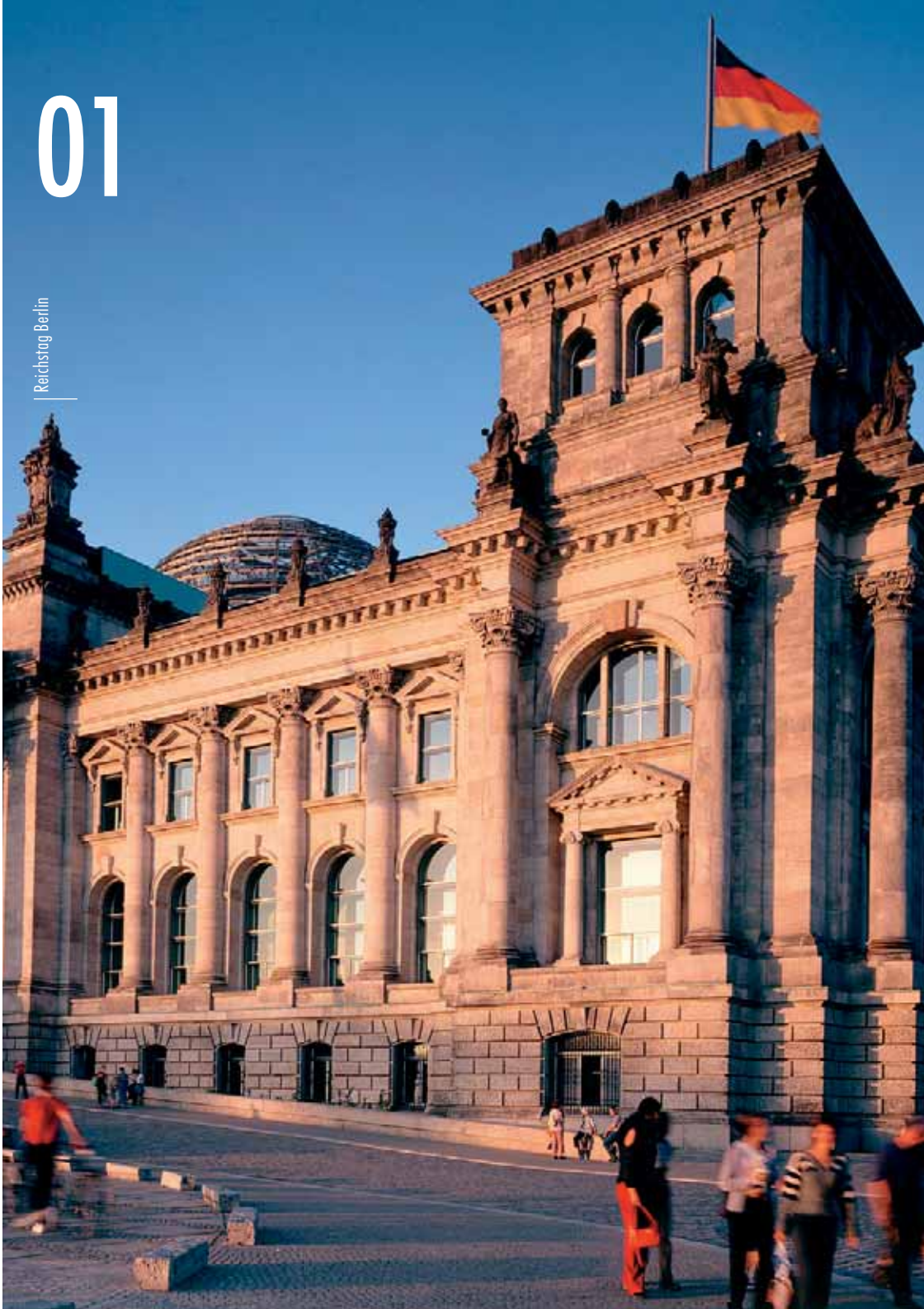
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Germany counts among the three largest economies in the world, along with the United States and Japan. For that reason alone, business developments in the Federal Republic are likely to be of interest to journalists on all five continents. To assist you in your research on Germany's economic life, we have developed this brochure. It is designed to provide you with an overview of the German economy. Beyond the key facts and figures, you will find the addresses of government ministries, industry associations, parties and businesses as well as economic research institutes, the business press and leading scientific institutions. We have also included a listing of bilateral trade federations in Germany.

Just in time for the 2006 Football World Cup the international media service operated by the initiative "Germany – Land of Ideas" (www.mediaservice.land-of-ideas.org) offers a whole array of compelling stories from the world of German business. There, you will discover exclusive articles and royalty-free photos, charts and graphs as well as reports on unusual business ideas, exciting innovations and the international managers and industrialists who have tasted success in Germany. The service is presented to journalists free of charge by the "Land of Ideas"-initiative together with "Invest in Germany," the federal government's official investment promotion agency.

We hope that this brochure proves a valuable resource for your work and we look forward to seeing you soon in Germany, the land of ideas.

Gerhart Maier
Managing Director
Invest in Germany



Official name	Federal Republic of Germany
Founded	May 23rd, 1949
Government type	Federal Republic
Government form	Parliamentary Democracy
Constitution	The Basic Law of 1949
Administrative divisions	16 states or Länder
Capital	Berlin
Head of state	Federal President Prof. Dr. Horst Köhler
Head of government	Federal Chancellor Dr. Angela Merkel
Political parties	Alliance '90/The Greens, Christian Democratic Union (CDU), Christian Social Union (CSU), Free Democratic Party (FDP), Left Party (PDS/WASG), Social Democratic Party (SPD)
Elections	Based on a combination of direct and proportional representation (for parliamentary elections)
Legislative branch	A bicameral parliament consisting of the Federal Assembly or Bundestag (614 seats) and the Federal Council or Bundesrat (69 delegates of state governments) legislates on the federal level. State parliaments legislate on the state level.
Judicial branch	Federal Constitutional Court or Bundesverfassungsgericht (highest court)
National holiday	October 3rd, Unity Day

Federal Government

Federal President Prof. Dr. Horst Köhler
Press Martin Kothé
 Schloss Bellevue
 Spreeweg 1
 D-10557 Berlin
Phone +49 (0) 30 2000 2021
Fax +49 (0) 30 2000 1999
I-Net www.bundespraesident.de (EN, FR, ES)
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Federal Chancellor Dr. Angela Merkel (CDU)
Press Karl Schlich
 Bundeskanzleramt
 Willy-Brandt-Strasse 1
 D-10557 Berlin
Phone +49 (0) 1888 400 2522
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I-Net www.bundeskanzlerin.de
E-Mail bundeskanzler@bundeskanzler.de

Government spokesperson Ulrich Wilhelm
Press Marion Smith
 Dorotheenstrasse 84
 D-10117 Berlin
Phone +49 (0) 1888 272 1660
Fax +49 (0) 1888 272 1027 20
I-Net www.bundesregierung.de (EN, FR)
E-Mail internetpost@bundesregierung.de

Federal President

The Federal President is Germany's head of state, charged with representing the nation at home and abroad. While his political powers are limited, he plays the role of an integrative figure and moral leader who stands above party politics.

Federal Chancellor

The Federal Chancellor is the executive head of government, charged with formulating government policy. For all intents and purposes, she is the most powerful person in the country.

Federal Press and Information Office

As the federal government's information hub, the office collects information about the activities of government ministries. It is therefore the first port of call for journalists seeking information on government policies.

Bundestag

The Bundestag, or federal assembly, is the German parliament. Since 1999, the body, whose members are elected every four years, has met in the renovated Reichstag building in Berlin, with its distinctive glass dome designed by Norman Forster.

Bundesrat

The Bundesrat, or federal council, represents the interests of Germany's 16 states in the federal legislative procedure. It has its seat at the former Prussian House of Lords in Berlin.

Federal Constitutional Court

Germany's highest court ensures that actions taken by parliament, the government and the courts comply with the requirements of the Basic Law. Half of its judges are chosen by the Bundestag and half by the Bundesrat. Judges on the court serve terms of twelve years. The court is based not in Berlin, but in the south-western city of Karlsruhe.

President Dr. Norbert Lammert (CDU)
Press Hans Hotter
 Platz der Republik 1
 D-11011 Berlin
Phone +49 (0) 30 2273 7171
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I-Net www.bundestag.de (EN, FR)
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 D-10117 Berlin
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E-Mail pressestelle@bundesrat.de

President Prof. Dr. Hans-Jürgen Papier
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 Schlossbezirk 3
 D-76131 Karlsruhe
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I-Net www.bundesverfassungsgericht.de (EN)
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Federal Government

Foreign Minister Dr. Frank-Walter Steinmeier (SPD)
 Press Martin Jäger
 Werderscher Markt 1
 D-10117 Berlin
 Phone +49 (0) 30 5000 2059
 Fax +49 (0) 30 5000 3030
 I-Net www.auswaertiges-amt.de
 (EN, FR, ES, AR)
 E-Mail poststelle@auswaertiges-amt.de

Minister of Economics and Technology Michael Glos (CSU)
 Press Steffen Moritz
 Scharnhorststrasse 34-37
 D-10115 Berlin
 Phone +49 (0) 30 2014 6121
 Fax +49 (0) 30 2014 7010
 I-Net www.bmwi.bund.de (EN)
 E-Mail buero-p2@bmwi.bund.de

Foreign Office

The Foreign Office represents German interests abroad and manages relations with foreign governments and international organizations. The Office today maintains 226 embassies and consulates worldwide, providing on-site information about current political and economic developments in Germany.

Ministry of Economics and Technology

Under the motto “prosperity for all,” the ministry carries the legacy of its former head, Ludwig Erhard, the architect of Germany’s 1950s-era “economic miracle.” Its policies are designed to lay the groundwork for a healthy economy.

Alliance '90/The Greens

The Greens were founded as a party at the federal level in 1980, with their roots in the ecological and peace movements. In 1993, the party merged with the “Alliance '90,” a group of civil rights activists in the former East Germany. The party joined a federal government for the first time in 1998, forming a coalition with the SPD that ended in 2005.

Christian Democratic Union (CDU)

The CDU is one of Germany’s two largest parties. Its chair, Angela Merkel, currently serves as Chancellor. The party has held the reins of government before under former chancellors Konrad Adenauer, Ludwig Erhard, Kurt-Georg Kiesinger and Helmut Kohl.

Christian Social Union (CSU)

The smaller sister party of the CDU, the CSU is represented only in Bavaria. On the federal level, the CDU and the CSU form a joint faction in the Bundestag. The party has fielded two candidates for chancellor, Franz Josef Strauss and Edmund Stoiber, but both lost to SPD incumbents.

Parties in Parliament

Chair Reinhard Bütikofer, Claudia Roth
 Press Sigrid Wolff
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 D-10115 Berlin
 Phone +49 (0) 30 284 420
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 E-Mail presse@gruene.de

Chair Dr. Angela Merkel
 Press Matthias Barner
 Konrad-Adenauer-Haus
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 D-10785 Berlin
 Phone +49 (0) 30 220 70 140
 Fax +49 (0) 30 220 70 145
 I-Net www.cdu.de (EN)
 E-Mail pressestelle@cdu.de

Chair Dr. Edmund Stoiber
 Press Bernhard Schwab
 Franz-Josef-Strauss-Haus
 Nymphenburger Strasse 64
 D-80335 Munich
 Phone +49 (0) 89 1243 226
 Fax +49 (0) 89 1243 274
 I-Net www.csu.de (EN, FR, SP, IT, TR)
 E-Mail presse@csu-bayern.de

Did you know that ... ?

... no other developed industrial economy has so comprehensively improved the ease of doing business as Germany? That’s according to none other than the World Bank in its report “Doing Business in 2006”.

Parties in Parliament

Chair Dr. Guido Westerwelle
Press Robert von Rimscha

Thomas-Dehler-Haus
Reinhardtstrasse 14
D-10117 Berlin

Phone +49 (0) 30 2849 58 40
Fax +49 (0) 30 2849 58 42
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E-Mail rimscha@fdp.de

Free Democratic Party (FDP)

The liberals were for decades regarded as the “kingmakers” of German politics for their role as a junior coalition partner to the two main parties. Since the emergence of “Alliance '90/The Greens,” however, the FDP has run neck-and-neck with the Greens for third place on Germany’s political landscape.

Chair Prof. Dr. Lothar Bisky
Press Alrun Nüsslein

Karl-Liebknecht-Haus
Kleine Alexanderstrasse 28
D-10178 Berlin

Phone +49 (0) 30 240 09 543
Fax +49 (0) 30 240 09 220
I-Net www.sozialisten.de
E-Mail alrun.nuesslein@linkspartei.de

The Left Party/Party of Democratic Socialism (PDS)

The PDS is the successor to the former “Socialist Unity Party,” the ruling party in communist East Germany until the fall of the Berlin Wall in 1989. In July, 2005, the PDS and the western German “Election Alternative Social Justice” (WASG) agreed to form an alliance for the 2005 Bundestag elections. Since then, the two parties have collectively been known as the “Left Party.”

Chair Kurt Beck
Press Lars Kühn

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D-10963 Berlin

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E-Mail pressestelle@spd.de

Social Democratic Party (SPD)

With roots reaching far back into the 19th century, the SPD is the German party with the richest tradition. Since the foundation of the Federal Republic in 1949, the second of Germany’s two main parties has held the reins of government under former chancellors Willy Brandt, Helmut Schmidt und Gerhard Schröder.

Agenda 2010

“Agenda 2010” refers to a series of social and labor market reforms planned and executed by the center-left government of Social Democratic Chancellor Gerhard Schröder and his Greens coalition partners until its ouster in late 2005. The measures were to a large extent supported and shaped by the then-opposition conservative CDU/CSU.

Aufbau Ost

“Aufbau Ost” – literally “rebuilding of the East” – refers to efforts aimed at equalizing living standards in once communist eastern Germany and the more prosperous west.

Hartz I-IV

Refers to the policy changes enacted on the recommendation of the so-called “Hartz Commission”, a blue ribbon panel that presented its findings on reforms to Germany’s labor market in August, 2002.

Ich-AG

The “Ich AG,” or “Me Inc.,” program provides small subsidies to unemployed people who want to start their own businesses. First proposed in August, 2002, as part of the Hartz II plan to ease joblessness, the program aims to ease the transition from unemployment to self-employment while also encouraging people to leave the underground economy.

Land of Ideas

“Land of Ideas” is a joint initiative of the German government and German commerce and industry, as represented by the Federation of German Industries (BDI), under the patronage of Germany’s president, Horst Köhler. Its aim is to promote a positive image of Germany at home and abroad.

Social Market Economy

Germans often describe their economic system as a “social market economy.” Under such a system, the government provides an array of social services to its citizens and subsidies to selected sectors while also promoting competition and free enterprise.

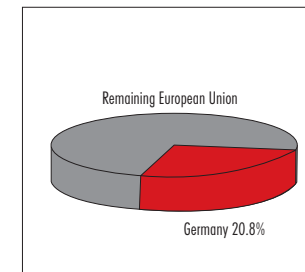


Currency	1 Euro = 100 Cents
Gross national income 2005	2,249bn Eur
Gross domestic product (GDP) 2005	2,244bn Eur
GDP growth 2005	+0.9%
GDP per capita 2005	26,800 Eur
German share of EU GDP	20.8%

Population 2006	82.5 Million
Population density 2006	231 inhabitants per km ²
Labor force 2006 (Feb.)	42.22 Million
Labor participation rate 2006 (Feb.)	67.3%
Labor force by occupation 2005	agriculture: 2.2% industry: 25.9% services: 71.9%
Unemployment 2006 (April)	11.5%

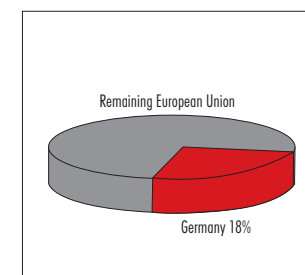
Inflation rate 2006 (March)	1.8%
Gold reserves 2006 (Feb.)	3,427.8 tons
Exports 2005	786.2 bn Eur
Major export partners 2005	France 10.2%, United States 8.8%, United Kingdom 7.9%, Italy 6.9%, Netherlands 6.1%, Belgium 5.6%, Austria 5.4%, Spain 5.1%
Imports 2005	625.6bn Eur
Major import partners 2005	France 8.7%, Netherlands 8.5%, United States 6.6%, China 6.4%, United Kingdom 6.3%, Italy 5.7%, Belgium 5.0%, Austria 4.0%

Share of total EU GDP (2005)



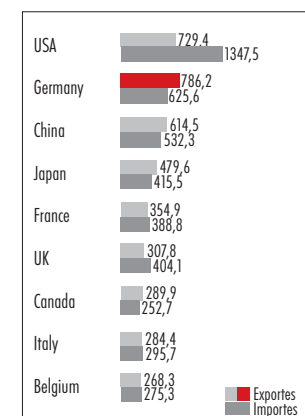
Source: Eurostat

Share of total EU population (2005)



Source: Eurostat

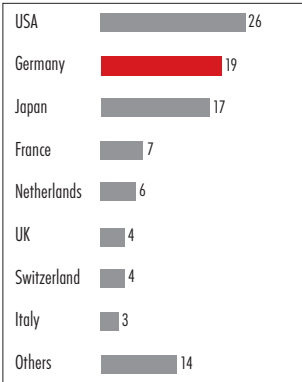
Leading exporters and importers (2005)
Total world trade



Source: Eurostat

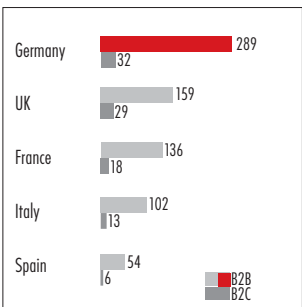
Facts

Countries with the highest volume of patent registrations in Europe (2004) Per cent of total



Source: European Patent Office (EPO)

B2C and B2C Bn. Eur (2005)



Source: BITKOM

- Patent registrations 2005 48,367 (German Patent Office Munich)
- Top 10 German patent segments (2004)
1. Automotive
 2. Mechanical parts
 3. Measurement devices
 4. Electronic components
 5. Medical and veterinary products
 6. Radio technology
 7. Combustion engines
 8. Packaging and logistics
 9. Data analysis
 10. Electrical supply

- Internet country code .de
- IT revenues 2005 B2B 289 bn Euro
B2C 32 bn Euro

- Road network (2005) 231,467 km
- Autobahns 12,174 km
 - Federal highways 40,969 km
 - Ordinary roads 86,736 km
 - District roads 91,588 km
- Railway network (2003) 43,800 km
- Inland navigation (2005) 7,476 km of waterway
- Major inland ports Duisburg, Magdeburg
- Major seaports Hamburg, Bremen, Rostock, Lübeck, Wilhelmshaven
- Air traffic 17 international airports
- Largest airport Frankfurt/Main

German Bundesbank

The Bundesbank is Germany's central bank, chartered in 1957 with the mission of ensuring the stability of the deutschmark currency. With the launch of the euro common currency in 1999, the "BuBa" transferred its sovereignty in monetary policy questions to the European Central Bank (ECB). Today, it implements the ECB's decisions at the national level.

Federal Statistics Office

No one knows Germany better than the Federal Statistics Office. From birth rates to growth rates, the Wiesbaden-based office is an online port of call for the latest figures on just about anything.

The German Chambers of Commerce Abroad (AHK)

The AHK operates around 120 offices in more than 80 countries around the world. They provide information about Germany's advantages as a business location and advise German firms on market conditions in their host countries.

Key Institutions

President Prof. Dr. Axel A. Weber
Press Dr. Christian Burckhardt

Wilhelm-Epstein-Strasse 14
D-60431 Frankfurt/Main

Phone +49 (0) 69 9566 3511
Fax +49 (0) 69 9566 3077
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President Johann Hahlen
Press Angela Schaff

Statistisches Bundesamt
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Contacts for International Investment

President Ludwig Georg Braun
Press Dr. Michael Blank

c/o German Chambers of Industry and Trade (DIHK)

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Fax +49 (0) 30 20308 2444
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E-Mail blank.michael@berlin.dihk.de

Contacts for International Investment

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Anna-Louisa-Karsch-Strasse 2
D-10178 Berlin

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 Fax **+49 (0) 30 20657 111**
 I-Net **www.invest-in-germany.de (EN, FR, ES, JA, CN, PO, PL, TR, AR etc.)**
 E-Mail **henkel@invest-in-germany.com**

Invest in Germany

Invest in Germany is the federal government's official investment promotion agency. Headquartered in Berlin with offices in New York, Chicago, San Francisco, Shanghai, Tokyo and Sao Paulo, Invest in Germany promotes the country's advantages as a business location and provides cost-free support to companies wishing to establish a corporate presence in Germany.

President **Dr. Horst Dietz**
 Press **Sven Zetzsche**

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D-10117 Berlin

 Phone **+49 (0) 30 200 099 900**
 Fax **+49 (0) 30 200 099 911**
 I-Net **www.iic.de (EN, FR, IT, ES, JA)**
 E-Mail **zetzsche@iic.de**

Industrial Investment Council (IIC)

The IIC is an independent investment development agency supporting international firms in establishing and growing their businesses in eastern Germany. Since its inception, the IIC has helped 106 international companies establish a presence in the region.

Bavaria

Dominated by agriculture just a few decades ago, Bavaria has grown into one of Europe's most dynamic economic regions. At once conscious of tradition and open to innovation, Bavarians credit a combination of laptops and lederhosen for their region's success. For example, Munich, home of the Oktoberfest, is also one of the world's leading centers for information technology and biotechnology.

Invest in Bavaria. Bavarian Ministry of Economic Affairs, Infrastructure, Transport and Technology

Head **Dr. Markus Wittmann**
 Press **Stefan Schell**

Prinzregentenstrasse 28
D-80538 Munich

 Phone **+49 (0) 89 2162 2642**
 Fax **+49 (0) 89 2162 2803**
 I-Net **www.invest-in-bavaria.de (EN, FR, JA)**
 E-Mail **info@invest-in-bavaria.de**

Berlin

Germany's vibrant metropolis boasts a rich network of research and scientific resources. Three renowned universities, 14 technical colleges and over 250 public and private research institutes call the city on the river Spree home.

Berlin Partner

Managing director **Roland Engels**
 Press **Christina Hufeland**

Ludwig-Erhard-Haus
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D-10623 Berlin

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 Fax **+49 (0) 30 39980 239**
 I-Net **www.wfbi.de (EN, FR, JA)**
 E-Mail **christina.hufeland@berlin-partner.de**

The Federal States and Their Economic Development Corporations

Baden-Württemberg Agency for International Economic and Scientific Cooperation

Managing directors **Dr. Michael Hagenmeyer,**
Dr. Herbert Neuland
 Press **Herbert Bossinger**

Willi-Bleicher-Strasse 19
D-70174 Stuttgart

 Phone **+49 (0) 711 22787 0**
 Fax **+49 (0) 711 22787 22**
 I-Net **www.bw-i.de (EN)**
 E-Mail **info@bw-i.de**

Baden-Württemberg

The state familiarly called "BaWü" is recognized as one of the most successful business locations in Germany. While just 0.17% of the world's population lives in the state, its share of world trade stands at 1.9%. At last count, the value of goods and services exported by Baden-Württemberg to every corner of the world stood at 114bn Eur.

Brandenburg

Brandenburg is home to the economic "fat belt" that has formed around the German capital Berlin. In 2006, the state is due to kick off construction on Berlin-Brandenburg International Airport, the largest infrastructure project in eastern Germany.

Future Agency Brandenburg

Managing director **Dr. Detlef Stronk**
 Press **Dr. Klaus-Peter Heinrich**

Steinstrasse 104-106
D-14480 Potsdam

 Phone **+49 (0) 331 660 3103**
 Fax **+49 (0) 331 660 3222**
 I-Net **www.zab-brandenburg.de (EN, FR, PL, IT, ES, JA)**
 E-Mail **klaus-peter.heinrich@zab-brandenburg.de**

The Federal States and Their Economic Development Corporations

Bremen Investment Society

Bremen

Managing director **Ulrich Keller**
 Press **Juliane Lübker**
 Kontorhaus am Markt
 Langenstrasse 2-4
 D-28195 Bremen
 Phone **+49 (0) 421 9600 128**
 Fax **+49 (0) 421 9600 810**
 I-Net **www.big-bremen.de (EN, JA)**
 E-Mail **mail@big-bremen.de**

Germany's tenth-largest city is one of Europe's leading hubs for manned space flight. As such, Bremen has successfully managed to combine its status as a port city and a high-tech center.

Hamburg Business Development Corporation

Hamburg

Managing director **Dr. Dietmar Düdden**
 Press **Birgit Riege**
 Hamburger Strasse 11
 D-22083 Hamburg
 Phone **+49 (0) 40 2270 1936**
 Fax **+49 (0) 40 2270 1929**
 I-Net **www.hwf-hamburg.de (EN, JA, CH, RU)**
 E-Mail **birgit.riege@hwf-hamburg.de**

As Germany's "gateway to the world," the port city of Hamburg is one of Europe's leading centers for civil aviation, along with Toulouse in France. The Airbus 380, for example, is assembled there.

Hesse Agency

Hesse

Managing director **Dr. Dieter Kreuziger, Martin Herkströter**
 Press **Sascha Schäfer**
 Abraham-Lincoln-Strasse 38-42
 D-65189 Wiesbaden
 Phone **+49 (0) 611 774 8655**
 Fax **+49 (0) 611 774 8385**
 I-Net **www.invest-in-hessen.de (EN, FR, IT, ES, JA, CN)**
 E-Mail **info@hessen-agentur.de**

With an annual output of over 195bn Eur, Hesse's economy is about as large as Denmark's – and even larger than Greece's, Finland's, Ireland's and Portugal's. As the home of Frankfurt, the state boasts a key financial center and one of the world's largest airports.

Lower Saxony

Lower Saxony Investment Promotion Agency

A popular meeting place and one of the world's leading trade show centers, Lower Saxony's state capital Hanover hosts the CeBIT technology trade fair and the Hanover Messe industry trade fair. In 2000, the city hosted the EXPO 2000 world exhibition.

Managing director **Thomas Kroemer**
 Press **Wolfgang Harm**
 Schiffgraben 30
 D-30175 Hanover
 Phone **+49 (0) 511 3434 66**
 Fax **+49 (0) 511 3615 909**
 I-Net **www.ipa-niedersachsen.de (EN)**
 E-Mail **wolfgang.harm@ipa-niedersachsen.de**

Mecklenburg-Vorpommern

Economic Development Cooperation Mecklenburg-Vorpommern

There is hardly a state in Germany that has undergone as comprehensive a makeover since 1989 as "Mc-Pom". That process has recently included that installation of the world's most modern telecommunications infrastructure. But the state has much more to offer than just fiber optics. With eight Baltic Sea ports, it is a hub between Scandinavia and Continental Europe.

Managing director **Jürgen Michael Gahrau**
 Schlossgartenallee 15
 D-19061 Schwerin
 Phone **+49 (0) 385 59225 0**
 Fax **+49 (0) 385 59225 22**
 I-Net **www.gfw-mv.de (EN)**
 E-Mail **info@gfw-mv.de**

North Rhine-Westphalia

Economic Development Corporation North Rhine-Westphalia

With a high-speed rail network, international airports at Düsseldorf and Cologne and Europe's largest inland harbor at Duisburg, Germany's most populous state is one of the country's best connected regions. That is one reason why North Rhine-Westphalia attracts one-third of all foreign investment to Germany.

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 D-40213 Düsseldorf
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 Fax **+49 (0) 211 130 00 179**
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 E-Mail **peis@gfw-nrw.de**

The Federal States and Their Economic Development Corporations

Investment and Economic Development
Bank of Rhineland-Palatinate

Managing director **Hans-Joachim Metternich**
Press **Dr. Hans-Peter Tietze**

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E-Mail isb@isb.rlp.de

Rhineland-Palatinate

Rhineland-Palatinate exports more of its goods, 46%, than any other German state, with its industry earning nearly every other euro selling to customers abroad. In recent years, the state has expanded its role as an air traffic hub amid the dramatic growth of the low-cost Frankfurt-Hahn airport.

Saarland Economic Promotion Corporation

Managing director **Thomas Schuck**
Press **Peter Hauptmann**

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D-66119 Saarbrücken

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I-Net www.gwsaar.com (EN, JA)
E-Mail info@gwsaar.com

Saarland

Small but quick – that’s how Saarland sees itself as a place to do business. With its small size and lean management, the state delivers quick decisions to investors. The cost of labor in Saarland is also small, averaging 7.5% less than elsewhere in western Germany.

Saxony Economic Development Corporation

Managing director **Markus M. Lötzsch**
Press **Burkhard Zscheischler**

Bertolt-Brecht-Allee 22
D-01309 Dresden

Phone +49 (0) 351 2138 255
Fax +49 (0) 351 2138 109
I-Net www.wfs.sachsen.de
(EN, FR, ES, PL, CZ)

E-Mail burkhard.zscheischler@wfs.saxony.de

Saxony

Rich in tradition but looking confidently toward the future, Saxony is home to Europe’s most modern chip factories. In the area around Dresden, a cluster of over 750 semiconductor producers and their suppliers has set up shop.

Saxony-Anhalt

Saxony-Anhalt attracts by far the largest volume of foreign direct investment of any eastern German state. One destination is the tradition-rich Bitterfeld-Wolfen chemical park, home to the facility where Bayer has produced aspirin tablets since 1995.

Economic Development Company of
Saxony-Anhalt

Managing director **Marcus Tolle**
Press **Arvid Friebe**

Kantstrasse 4
D-39104 Magdeburg

Phone +49 (0) 391 568 9935
Fax +49 (0) 391 568 9950
I-Net www.wisa.de (EN, FR, IT, ES, PL)
E-Mail arvid.friebe@wisa.de

Schleswig-Holstein

The “state between the seas” is seen as a bridge to the neighboring Baltic states and a hub for trade with countries in Scandinavia as well as Eastern and Western Europe. That’s one reason why the state is seeking to position itself as a model region for maritime science and technology in Europe.

Business Development and Technology
Transfer Corporation of Schleswig-Holstein

Managing director **Dr. Bernd Bösche**
Press **Kerstin Merx**

Lorentzendamm 24
D-24103 Kiel

Phone +49 (0) 431 666 66 0
Fax +49 (0) 431 666 66 767
I-Net www.wtsh.de (EN, CN)
E-Mail merx@wtsh.de

Thuringia

Located right at the heart of Germany, Thuringia is an ideal springboard to far-flung markets, with outbound trucks reaching even the most distant German city in less than eight hours. Some 150 million consumers live within a 500km radius of the state.

State Development Corporation Thuringia

Managing director **Andreas Krey**
Press **Dr. Holger Wiemers**

Mainzerhofstrasse 12
D-99084 Erfurt

Phone +49 (0) 361 5603 486
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I-Net www.leg-thueringen.de (EN, JA)
E-Mail holger.wiemers@leg-thueringen.de

COMPANIES IN GERMANY Facts 

Total 2005 (excluding agriculture)	3,172,771
Companies with up to nine employees (2005)	2,881,948
Companies with up to 49 employees (2005)	231,297
Companies with up to 249 employees (2005)	48,866
Companies with up to 250 employees (2005)	10,660

Made in Germany 

The “Made in Germany” trademark was introduced in England in 1887 with the intention of protecting British business by discriminating against German goods. What started as a punitive label soon became exactly the opposite, though – a sign of superior quality that consumers the world over recognize to this day.

Did you know that ... ? 

... four of the world’s ten most innovative companies are German?

Did you know that ... ? 

... one-quarter of the world’s laser systems are built in Germany?

Did you know that ... ? 

... Germany leads the world in trade in research-intensive goods, along with the United States?

Mittelstand 

“Mittelstand” refers the small- and mid-sized business regarded as the backbone of the German economy. Often family-owned, Mittelstand firms employ no more than 499 people and generate annual revenues no greater than 50 million Euro.

DAX 30-Listed Companies

Turnover 2005 6.6bn Eur
Employees 2005 15,935

CEO Herbert Hainer
Press Kathrin Hönig

Adi-Dassler-Strasse 1
D-91074 Herzogenaurach

Phone +49 (0) 9132 84 5276
Fax +49 (0) 9132 84 2138
I-Net www.adidas-group.com (EN)
E-Mail corporate.press@adidas.de

Adidas-Salomon AG

The world's second-largest sporting goods manufacturer is named after its founder Adolf Dassler – “Adi” from Adolf and “Das” from Dassler. It was Dassler who gave the German team that won the 1954 Football World Cup a competitive advantage with the first-ever boots to feature removable studs.

Turnover 2005 100.9bn Eur
Employees 2005 177,625

CEO Michael Diekmann
Press Emilio Galli-Zugaro

Königinstrasse 28
D-80802 Munich

Phone +49 (0) 89 3800 3345
Fax +49 (0) 89 3800 2114
I-Net www.allianz.com (EN)
E-Mail emilio.galli-zugaro@allianz.com

Allianz AG

Allianz is one of the world's leading insurers and financial services providers. Founded in 1890, the company withstood several early tests, including the catastrophic San Francisco earthquake of 1906 and the sinking of Titanic in 1912, paying out high claims in both cases.

Turnover 2005 3.3bn Eur
Employees 2005 13,300

CEO Nikolaus Schweickart
Press Stefan Schmidt

Herbert-Quandt-Haus
Am Pilgerain 15
D-61352 Bad Homburg v. d. Höhe

Phone +49 (0) 6172 1712 160
Fax +49 (0) 6172 1712 158
I-Net www.altana.com (EN)
E-Mail stefan.schmidt@altana.de

Altana AG

Altana is one of the most profitable pharmaceuticals and chemicals companies in Europe. A little more than half of the company's shares are held by Germany's richest woman, Susanne Klatten, whose father, Herbert Quandt, founded the company in 1977.

BASF AG

One of the world's leading chemical companies is BASF, short for “Badische Anilin- & Soda-Fabrik.” It is a company of superlatives, with the world's largest single integrated chemical complex housed at its Ludwigshafen headquarters.

Turnover 2005 42.7bn Eur
Employees 2005 80,945

CEO Dr. Jürgen Hambrecht
Press Christian Schubert

Carl-Bosch-Strasse 38
D-67056 Ludwigshafen

Phone +49 (0) 621 60 99223
Fax +49 (0) 621 60 20129
I-Net www.basf.com (EN)
E-Mail christian.schubert@basf.com

Bayer AG

Bayer is a global pharmaceuticals, chemicals, and life sciences group. The company, famous for inventing aspirin more than 100 years ago, retains a strong commitment to its tradition as an inventor company, investing nearly 1.9bn Eur in research and development in 2005 alone. The company was further strengthened in 2006 through its takeover of rival Schering.

Turnover 2005 27.4bn Eur
Employees 2005 93,700

CEO Werner Wenning
Press Günter Forneck

Kaiser-Wilhelm-Allee
D-51368 Leverkusen

Phone +49 (0) 214 30 50446
Fax +49 (0) 214 30 55156
I-Net www.bayer.com (EN)
E-Mail guenter.forneck.gf@bayer-ag.de

BMW AG

Worldwide, BMW delivered 1,327,992 BMW, Mini and Rolls-Royce brand cars in 2005. The Munich-based group is the only manufacturer of automobiles and motorcycles worldwide that concentrates entirely on the luxury segment.

Turnover 2005 46.7bn Eur
Employees 2005 105,798

CEO Dr. Helmut Panke
Press Martina Hatzel

Petuelring 130
D-80809 Munich

Phone +49 (0) 89 382 24544
Fax +49 (0) 89 382 24418
I-Net www.bmwgroup.com (EN)
E-Mail martina.hatzel@bmw.de

DAX 30-Listed Companies

Assets 2005 444.9bn Eur
Employees 2005 33,056

CEO Klaus-Peter Müller
Press Peter Pietsch

Kaiserplatz
D-60311 Frankfurt/Main

Phone +49 (0) 69 136 22379
Fax +49 (0) 69 136 29955
I-Net www.commerzbank.com (EN)
E-Mail peter.pietsch@commerzbank.com

Commerzbank AG

Commerzbank is Germany's second-largest commercial bank. Its spectacular headquarters are located in Europe's tallest building, towering over Frankfurt's financial district at a height of 300m.

Turnover 2005 13.8bn Eur
Employees 2005 80,000

CEO Manfred Wennemer
Press Dr. Heimo Prokop

Vahrenwalder Strasse 9
D-30165 Hanover

Phone +49 (0) 511 938 1485
Fax +49 (0) 511 938 1055
I-Net www.conti.de (EN)
E-Mail heimo.prokop@conti.de

Continental AG

"Conti" is the largest manufacturer of tires in Germany, the second-largest in Europe and the fourth-largest worldwide. In 2005, the company produced 106.2 million car and 6.7 million truck tires.

Turnover 149.8bn Eur
Employees 2005 382,724

CEO Dr. Dieter Zetsche
Press Tanja Nagel

Türle Strasse 2
D-70191 Stuttgart

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I-Net www.daimlerchrysler.com (EN)
E-Mail tanja.nagel@daimlerchrysler.de

DaimlerChrysler AG

In 1886, Karl Benz patented the world's first automobile powered by an internal combustion engine. In 1998, Daimler-Benz, the company he helped to found, merged with U.S. car maker Chrysler to form DaimlerChrysler. The combined group sold over 4 million passenger cars and 800,000 commercial vehicles in 2005.

Deutsche Bank AG

Deutsche Bank is the largest commercial bank in Germany. In 2005, it was chosen as the bank of the year by banking professionals. The institution's history is tied closely to the broader course of German history. Bank chiefs such as Georg von Siemens, Hermann Josef Abs and Alfred Herrhausen were, for example, politically-minded and -acting bankers.

Assets 2005 992bn Eur
Employees 2005 63,427

CEO Dr. Josef Ackermann
Press Alfredo Flores

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D-60325 Frankfurt/Main

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Fax +49 (0) 69 910 33422
I-Net www.db.com. (EN)
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Deutsche Börse AG

Deutsche Börse operates the Frankfurt exchange, Germany's largest stock exchange, and Eurex, the world's largest derivatives market. The company also has locations in Luxembourg, Switzerland, Spain and the United States, as well as representative offices in London, Paris, Chicago, New York, Hong Kong and Dubai.

Turnover 2005 1.6bn Eur
Employees 2005 2,921

CEO Reto Francioni
Press Walter Allwicher

Neue Börsenstrasse 1
D-60487 Frankfurt/Main

Phone +49 (0) 69 211 11500
Fax +49 (0) 69 211 12005
I-Net www.deutsche-boerse.com (EN)
E-Mail info@deutsche-boerse.com

Deutsche Post AG

Every day, Deutsche Post moves 72 million letters items, making the company's men and women in yellow Europe's leading letter carriers. The group also includes the successful Postbank and DHL brands. The latter is the global market leader in the international express and logistics industry, with expertise in air and ocean freight as well as overland transport.

Turnover 2005 44.6bn Eur
Employees 2005 502,545

CEO Dr. Klaus Zumwinkel
Press Prof. Dr. Manfred Harnischfeger

Charles-de-Gaulle-Strasse 20
D-53113 Bonn

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E-Mail info@deutschepost.de

DAX 30-Listed Companies

Turnover 2005 59.6bn Eur
Employees 2005 244,000

CEO Kai-Uwe Ricke
Press Ulrich Lissek

Friedrich-Ebert-Allee 140
D-53113 Bonn

Phone +49 (0) 228 181 4949
Fax +49 (0) 228 181 71914
I-Net www.telekom.com (EN)
E-Mail presse@t-com.net

Deutsche Telekom AG

Since its privatization in the mid-1990's, the formerly state-owned company has grown into one of the world's leading providers of telecommunications and information technology services. The company long ago outgrew its German home market and is now a truly global player with a presence in about 50 countries on six continents.

Turnover 2005 56.4bn Eur
Employees 2005 80,000

CEO Dr. Wulf Bernotat
Press Dr. Peter Blau

E.ON-Platz 1
D-40479 Düsseldorf

Phone +49 (0) 211 4579 627
Fax +49 (0) 211 4579 629
I-Net www.eon.com (EN)
E-Mail info@eon.com

E.ON AG

Düsseldorf-based E.ON is the world's largest investor-owned energy service provider. Its core businesses are electricity and gas. The young company was formed in June, 2000, by the merger of VEBA and VIAG, two of Germany's largest industrial groups, each with an impressive history in its own right.

Turnover 2005 7.9bn Eur
Employees 2005 91,971

CEO Dr. Ulf M. Schneider
Press Joachim Weith

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D-61352 Bad Homburg v.d.H.

Phone +49 (0) 6172 608 2101
Fax +49 (0) 6172 608 2294
I-Net www.fresenius.de (EN)
E-Mail joachim.weith@fresenius.de

Fresenius AG

Fresenius boasts a history older than America itself. The health care group traces its roots back to the 1462 opening of the Frankfurt-based Hirsch Pharmacy, which was acquired by the Fresenius family in the 18th century. Today, the group's medical care division treats 120,000 patients and is the world's leading provider of dialysis products.

Henkel KGaA

In Germany, Henkel is best known for promising to wash away stains with its flagship Persil laundry detergent. But the company has also made a name for itself outside its home market, selling its products in 125 countries.

Turnover 2005 12bn Eur
Employees 2005 52,565

CEO Prof. Dr. Ulrich Lehner
Press Ernst Primosch

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D-40589 Düsseldorf

Phone +49 (0) 211 797 0
Fax +49 (0) 211 798 4008
I-Net www.henkel.com (EN)
E-Mail corporate.communications@henkel.com

Hypo Real Estate AG

The Hypo Real Estate Group was born in 2003 when Munich-based HypoVereinsbank spun off its commercial real estate business. Today, the group is one of the largest lenders to commercial real estate customers in Germany and across Europe.

Assets 2005 152.5bn Eur
Employees 2005 1,233

CEO Dr. Georg Funke
Press Oliver Gruss

Unsöldstrasse 2
D-80538 Munich

Phone +49 (0) 89 203 007 781
Fax +49 (0) 89 203 007 772
I-Net www.hyporealestate.com (EN)
E-Mail presse@hyporealestate.com

Infineon AG

Infineon was founded in 1999, when the semiconductor operations of its parent company Siemens were spun off to form a separate entity. A year later, the company went public. Today, Infineon supplies the chips found in one in five of the world's servers and laptop computers.

Turnover 2005 6.8bn Eur
Employees 2005 35,600

CEO Dr. Wolfgang Ziebart
Press Günter Gaugler

St.-Martin-Strasse 53
D-81669 Munich

Phone +49 (0) 89 234 284 81
Fax +49 (0) 89 234 955 4534
I-Net www.infineon.com (EN, JA, CN)
E-Mail media.relations@infineon.com

DAX 30-Listed Companies

Turnover 2005 9.5bn Eur
Employees 2005 42,229

CEO Prof. Dr. Wolfgang Reitzle
Press Dr. Harry Roegner

Abraham-Lincoln-Strasse 21
D-65189 Wiesbaden

Phone +49 (0) 611 770 146
Fax F+49 (0) 611 770 447
I-Net www.linde.com (EN)
E-Mail harry.roegner@linde.de

Linde AG

With its 2006 takeover of UK-based BOC, Linde grew to become the world's leading gas and engineering firm. The company traces its history back to its founder Carl von Linde, who invented a method for separating air into its components in 1902 and obtained a patent for the world's first modern refrigerator several years earlier.

Turnover 2005 18.1bn Eur
Employees 2005 92,303

CEO Wolfgang Mayrhuber
Press Klaus Walther

Lufthansa Basis
D-60546 Frankfurt/Main

Phone +49 (0) 69 696 3659
Fax +49 (0) 69 696 6198
I-Net www.lufthansa.com (EN)
E-Mail konzernkommunikation@dlh.de

Lufthansa AG

Last year, Lufthansa flew 51 million passengers to destinations in every corner of the world. Together with Air Canada, SAS, Thai Airways and United Airlines, Lufthansa is a founding member of the "Star Alliance," which in 1997 emerged as the first of the now-familiar airline linkups.

Turnover 2005 14.7bn Eur
Employees 2005 59,203

CEO Håkan Samuelsson
Press Wieland Schmitz

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D-80805 Munich

Phone +49 (0) 89 36098 380
Fax +49 (0) 89 36098 382
I-Net www.man.de (EN)
E-Mail wieland.schmitz@ag.man.de

MAN AG

MAN, or Maschinenfabrik Augsburg-Nürnberg (Machinery Factory Augsburg-Nuremberg), is one of Europe's leading manufacturers of engineering equipment and vehicles. Fully 75% of its sales are made outside Germany. The history of MAN dates back to the 1758 foundation of the "St. Anthony" iron-works, the first heavy-industry enterprise in the Ruhr area.

Metro AG

The Metro Group was created in 1996 through the merger of several leading retailing companies, with roots in some cases dating back to the 19th century. Today, the company is the third-largest retailer worldwide, employing staff in 31 countries.

Turnover 2005 55.7bn Eur
Employees 2005 246,875

CEO Dr. Hans-Joachim Körber
Press Jürgen Homeyer

Schlüterstrasse 1
D-40235 Düsseldorf

Phone +49 (0) 211 6886 2870
Fax +49 (0) 211 6886 2000
I-Net www.metrogroup.de (EN)
E-Mail presse@metro.de

Munich Re AG

Munich Re is one of the world's largest reinsurers and the second-largest primary insurer in Germany. Among other things, the group reinsures the risks of oil rigs, satellites and natural disasters, serving 5,000 insurance companies in around 160 countries.

Turnover 2005 38.2bn Eur
Employees 2005 37,953

CEO Dr. Nikolaus von Bomhard
Press Rainer Küppers

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D-80802 Munich

Phone +49 (0) 89 3891 2504
Fax +49 (0) 89 3891 3599
I-Net www.munichre.com (EN)
E-Mail rkueppers@munichre.com

RWE AG

The Essen-based concern is Germany's second-largest utility. RWE was founded in 1898 by a group that included one of the most colorful figures in the history of German business: Hugo Stinnes.

Turnover 2005 41.8bn Eur
Employees 2005 85,928

CEO Harry Roels
Press Bill McAndrews

Kruppstrasse 5
D-45128 Essen

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Fax +49 (0) 201 12 15094
I-Net www.rwe.com (EN)
E-Mail bill.mcandrews@rwe.com

DAX 30-Listed Companies

Turnover 2005 8.5bn Eur
Employees 2005 35,873

CEO Prof. Henning Kagermann
Press Dr. Herbert Heitmann

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D-69190 Walldorf

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Fax +49 (0) 6227 74 6331
I-Net www.sap.com (EN)
E-Mail info.germany@sap.com

Turnover 2005 5.3bn Eur
Employees 2005 24,658

CEO Dr. Hubertus Erlen
Press Dr. Christof Ehrhart

Müllerstrasse 170
D-13353 Berlin

Phone +49 (0) 30 4681 92484
Fax +49 (0) 30 4681 8195
I-Net www.schering.de(EN)
E-Mail christof.ehrhart@schering.de

Turnover 2005 75.5bn Eur
Employees 2005 460,800

CEO Dr. Klaus Kleinfeld
Press Janos Gönczöl

Wittelsbacherplatz 2
D-80333 Munich

Phone +49 (0) 89 636 36740
Fax +49 (0) 89 636 32844
I-Net www.siemens.com (EN)
E-Mail janos.goenczoel@siemens.com

SAP AG

SAP is the world's largest business software company and the third-largest independent software provider overall. Beyond its headquarters in Walldorf, SAP operates research and development facilities in the United States (Palo Alto), Japan (Tokyo), India (Bangalore) and France (Sophia Antipolis) as well as in the German cities of Berlin, Karlsruhe and Saarbrücken.

Schering AG

Could Ernst Schering have even dreamed that the modest drugstore he founded in 1851 would grow to become one of the world's leading pharmaceutical concerns? Today, the Berlin-based firm that rose to international fame by introducing the birth control pill in 1961 has operations in 150 countries. In 2006, the company was acquired by Bayer AG and will in the future be known as Bayer-Schering-Pharma AG.

Siemens AG

Siemens is one of the world's largest electrical engineering and electronics companies. Founded as small workshop in Berlin in 1847, Siemens today provides innovative technologies to customers in 190 countries.

Thyssen Krupp AG

In 1999, two historical giants of the German steel industry, Krupp and Thyssen, merged to form a joint company. Today, the combined company is one of the world's biggest technology groups, with core businesses in steel, capital goods and services.

TUI AG

Josef Schumpeter would have had the time of his life with TUI. In a process of "creative destruction," the company, which has become the world's leading tourism firm in less than a decade, was carved out of the far-flung industrial concern Preussag.

Volkswagen AG

Wolfsburg-based Volkswagen is Europe's largest car maker – and the producer of the legendary Beetle, an icon of Germany's postwar "economic miracle." In 2005, VW delivered some 5.2 million vehicles, representing a 9.1% share of the world passenger car market.

Turnover 2005 42.1bn Eur
Employees 2005 184,000

CEO Dr. Ekkehard D. Schulz
Press Dr. Jürgen Claassen

August-Thyssen-Strasse 1
D-40211 Düsseldorf

Phone +49 (0) 211 824 360 01
Fax +49 (0) 211 824 360 05
I-Net www.thyssenkrupp.com (EN)
E-Mail juergen.claassen@thyssenkrupp.com

Turnover 2005 19.6bn Eur
Employees 2005 62,947

CEO Dr. Michael Frenzel
Press Uwe Kattwinkel

Karl-Wiechert-Allee 4
D-30625 Hanover

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Fax +49 (0) 511 566 1166
I-Net www.tui-group.com (EN)
E-Mail info@tui.com

Turnover 2005 95.3bn Eur
Employees 2005 344,902

CEO Dr. Bernd Pischetsrieder
Press Dirk Grosse-Leege

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E-Mail vw@dialogservice.com



Umbrella Organizations

Federation of German Industries (BDI)

The BDI is an association of associations, representing 36 industrial sector federations. One of the most influential lobbies for German business, BDI speaks for more than 100,000 companies employing around 8 million people.

President Jürgen R. Thumann
 Press Albrecht von der Hagen
 Breite Strasse 29
 D-10178 Berlin
 Phone +49 (0) 30 2028 1450
 Fax +49 (0) 30 2028 2450
 I-Net www.bdi-online.de (EN)
 E-Mail presse@bdi-online.de

German Chambers of Industry and Trade (DIHK)

The DIHK is an umbrella organization representing Germany's 81 chambers of commerce and trade. The influential group has over three million member companies – who are required by law to join one of its member chambers. The DIHK represents the nation's business community as a whole rather than speaking for any particular sector.

President Ludwig Georg Braun
 Press Dr. Achim Dercks
 Breite Strasse 29
 D-10178 Berlin
 Phone +49 (0) 30 20308 1600
 Fax +49 (0) 30 20308 1666
 I-Net www.dihk.de
 E-Mail dercks.achim@berlin.dihk.de

German Association for Small and Medium-Sized Business (BVMW)

The BVMW represents the interests of the small- and mid-sized Mittelstand firms that are the backbone of the German economy, comprising over 99% of the companies in the Federal Republic.

President Mario Ohoven
 Press Eberhard Vogt
 Mosse-Palais
 Leipziger Platz 15
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 Fax +49 (0) 30 533 20650
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Umbrella Organizations

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 Press Heike Vetter
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 D-10178 Berlin
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 Fax +49 (0) 30 20308 7545 40
 I-Net www.vdu.de (EN)
 E-Mail heike.vetter@vdu.de

German Businesswomen's Association (VDU)

The VDU is the only economic association in Germany dedicated especially to serving the interests of the country's female entrepreneurs. Since its inception in 1954, the association's membership has grown from 31 to around 1,500 companies.

President Otto Kentzler
 Press Alexander Legowski
 Mohrenstrasse 20/21
 D-10117 Berlin
 Phone +49 (0) 30 2061 9370
 Fax +49 (0) 30 2061 9460
 I-Net www.zdh.de (EN)
 E-Mail legowski@zdh.de

German Confederation of Skilled Crafts (ZDH)

One particularity of the Germany economy is the skilled trades sector, a traditional heart of economic life in the country. Its umbrella organization, the ZDH, represents around 920,000 skilled trade businesses that together employ 4.8 million workers.

German Association of the Automotive Industry (VDA)

Worldwide, exactly 13,454,194 vehicles rolled off German auto makers' assembly lines in 2005. In Germany itself, one in every seven jobs depends on the automotive industry. The VDA represents the interests of this key sector.

President Prof. Dr. Bernd Gottschalk
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 D-10178 Berlin
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 Fax +49 (0) 69 97507 261
 I-Net www.vda.de (EN)
 E-Mail rotter@vda.de

German Association for Information Technology, Telecommunications and New Media (Bitkom)

Bitkom represents 750 information technology and telecommunications companies that together generate annual revenues of 120bn Eur.

President Willi Berchtold
 Press Maurice Shahd
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 Fax +49 (0) 30 2757 6400
 I-Net www.bitkom.org (EN)
 E-Mail m.shahd@bitkom.org

Industry

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 Press Jens Krüger
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 I-Net www.bdli.de (EN)
 E-Mail krueger@bdli.de

German Aerospace Industries Association (BDLI)

The BDLI represents a high-tech industry that generates combined annual revenues of 16bn Eur and provides some 70,000 highly-skilled jobs.

German Construction Industry Federation (HDB)

The construction industry is the largest single sector of the German economy, employing some 2.3 million people in 70,000 companies. The HDB represents and promotes their interests towards policy makers and the public.

President Dr. Hans-Peter Keitel
 Press Dr. Heiko Stiepelmann
 Kurfürstenstrasse 129
 D-10785 Berlin
 Phone +49 (0) 30 212 860
 Fax +49 (0) 30 212 86240
 I-Net www.bauindustrie.de
 E-Mail bauind@bauindustrie.de

Industry

President Werner Wenning
 Press Volker Kalisch
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 Fax +49 (0) 69 2556 1613
 I-Net www.vci.de (EN)
 E-Mail presse@vci.de

German Chemical Industry Association (VCI)

The VCI represents the interests of over 1,600 firms in Europe's largest chemical-producing nation, representing 25% of the continent's total chemical market. The industry, which produces annual revenues of 140bn Eur, counts as the third-largest worldwide.

President Prof. Dr. Edward G. Krubasik
 Press Christian Mannigel
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 Fax +49 (0) 69 6302 317
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 E-Mail presse@zvei.org

German Electrical and Electronic Manufacturers' Association (ZVEI)

Germany's electrical and electronics firms manufacture more than 100,000 different products and systems and employ over 810,000 people. The industry's interests are represented by the ZVEI, which has a membership of around 1,400 companies.

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 E-Mail marlies.schaefer@vdma.org

German Engineering Federation (VDMA)

With its 3,000-strong membership in the engineering industry, the VDMA is one of the largest and most important industrial associations in Europe. The group represents a key German branch that generates annual revenues of roughly 143bn Eur and employs 865,000 people.

German Industry Association for Optical, Medical and Mechatronical Technologies (Spectaris)

Spectaris represents the interests of several rapidly developing high-tech industries, including consumer optics, photonics, precision technology and medical technology.

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German Shipbuilding and Ocean Industries Association (VSM)

The VSM represents the political and commercial interests of the German maritime industry and its suppliers. It has some 110 members, including the large shipyards on Germany's North and Baltic Sea coasts.

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German Steel Federation (WV Stahl)

Steelworkers in the Rhine and Ruhr regions are today more productive than ever. Along with their colleagues elsewhere, they make Germany the largest producer of raw steel in Europe. The interests of their tradition-rich sector have been represented for over 125 years by the German Steel Federation.

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Association of German Retailers (HDE)

For over 80 years, the HDE has been the voice of Germany's retailing industry. Its membership includes 430,000 companies that together employ 2.8 million people and generate annual revenues of over 500bn Eur.

Federation of German Wholesale and Foreign Trade (BGA)

Foreign trade is the linchpin of the German economy. The influential BGA speaks for 120,000 companies and 1.3 million employees working the export sector, which generates annual sales of over 650bn Eur.

German Savings Bank Association (DSGV)

The DSGV is an umbrella organization representing Germany's Sparkassen public-sector savings banks. Its membership includes 463 savings banks, 11 state banks, 11 regional building societies and 12 public insurance companies.

German Volksbanken und Raiffeisenbanken Association (BVR)

Seen as the third pillar of Germany's banking system, Volksbanken mutual banks and Raiffeisenbanken cooperative banks were established in the 19th century to serve small businesses and farms. The BVR speaks for the sector.

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Banks/Insurers

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Association of German Banks (BDB)

The BDB represents the interests of Germany's private commercial banks (large banks, private banks and international banks). The association's 230-strong membership accounts for around 40% of the German banking market by business volume.

German Insurance Association (GDV)

The GDV is an umbrella association representing Germany's insurance industry. Founded in Cologne in 1848, the GDV's membership includes around 450 companies in an industry sector that generated direct premiums of 154.4bn Eur in 2005.

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German Transport Forum

Germany's transportation infrastructure is widely regarded as the best in the world, and the German Transport Forum wants to ensure that it stays that way. With around 160 member companies in a variety of industries, the forum sees itself as a platform for informed debate on key transport issues.

Utilities

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German Electricity Association (VDEW)

The VDEW is the trade association representing the electricity supply industry in Germany. Its 740-strong membership accounts for 90% of the German power market.

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German Gas and Water Management Association (BGW)

With over 1,300 member companies, the BGW is the largest association representing Germany's gas, water and sewage providers. It has offices in Brussels and Berlin.

Confederation of German Employers' Associations (BDA)

The main task of the BDA is to represent the business community on issues concerning social policy and collective wage bargaining agreements. While it doesn't sign off on collective wage agreements itself, it represents the views of its members towards policy makers and the public.

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German Confederation of Trade Unions (DGB)

As Germany's main umbrella organization for trade unions, the DGB sees itself as the voice of the country's workers. Its eight member unions represent the interests of around 7 million members.

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Social Partners

Wirtschaftswunder

"Economic miracle" (*Wirtschaftswunder*) refers to the rapid expansion of the German economy following the end of World War II. The period was characterized by soaring growth rates, full employment and widespread material prosperity. One icon of the period is Volkswagen's "Beetle" model car.

Bilateral Trade Associations

**American Chamber of Commerce
in Germany (AmCham)**

For over 100 years, AmCham has served as the voice of the American economy in Germany. With over 3,000 members, it is the largest American chamber of commerce in Europe.

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British Chamber of Commerce in Germany

Germany is the most important European export market for British business, and around 1,000 British companies have set up shop in the Federal Republic. Their first port of call for advice on British-German business and trade is the BCCG, which has been headquartered in Berlin since 2006.

President Norbert Strohschen
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**Chamber of Commerce and Industry of the
Russian Federation/German Office**

The volume of trade between Germany and Russia soared by an astounding 28% in 2005. While German exports grew by 16%, Russian imports to Germany exploded, surging 40% over the previous year. In light of those figures, the Russian chamber of commerce will surely have its hands full over the coming years.

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Bilateral Trade Associations

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French Chamber of Commerce and Industry in Germany

Germany's economic ties to France are especially close. Around 10% of all German exports are destined for the country on the other side of the river Rhine. That figure alone illustrates the importance of the work being done by the French chamber of commerce.

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German-Belgian-Luxembourg Chamber of Commerce

Founded by German entrepreneurs in 1894, this chamber is the oldest international chamber of commerce in Germany. Today, the annual volume of trade between Germany and its two western neighbors amounts to 73bn Eur, making them Germany's sixth most-important overseas market.

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German-Chinese Economic Association (DCW)

The volume of trade between China and Germany surged over 13% in 2005. The DCW has set itself the task of further improving the framework conditions for economic exchange between the two nations.

German-Czech and German-Slovakian Economic Association (DTSW)

The takeover of Skoda by German auto maker Volkswagen is perhaps the best known success story in economic relations between Germany and its two eastern neighbours. With the goal of furthering those already close ties, the DTSW fosters exchange between German, Czech and Slovakian entrepreneurs.

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 E-Mail dtswev@t-online.de

German-Hellenic Economic Association (DHW)

Greek entrepreneurs and managers meet their German counterparts at the Cologne-based DHW – the only organization representing the estimated 27,000 based Greek entrepreneurs in Germany.

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 E-Mail info@codjambopoulo.de

German-Israeli Economic Association (DIW)

Germany is Israel's largest European trading partner, and the number of Israeli firms interested in investing in the Federal Republic is steadily growing. Supporting their efforts since 1967 is the German-Israeli Economic Association.

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German-Japanese Economic Roundtable (DJW)

Based in Düsseldorf, the DJW has set itself the task of promoting Japan as a partner to Germany's small- and mid-sized businesses. Surprisingly, there is much room for growth, with just 1.8% of Germany's exports and 3.6% of its imports destined for the world's second-largest economy.

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Japanese Chamber of Commerce and Industry in Düsseldorf

Düsseldorf is the center of all things Japanese in Germany. Of the 928 Japanese companies that have set up shop in the Federal Republic, nearly one-third, some 304, are based in the western city. No wonder, then, that the Japanese chamber of commerce is headquartered there as well.

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German-Korean Business Association (DKW)

Since its inception in 1980, the DKW has fostered business ties between two countries that long shared the same fate. For South Korea, the united Germany is by far the most important trading partner in the European Union.

Indo-German Chamber of Commerce

Who would have thought? With its 6,500-strong membership, this chamber is the largest single bilateral trade association in Germany. All told, Germany counts among India's five most important trading partners worldwide.

Managing director Bernhard Steinrücke
Press Dr. Albert Hieronimus

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Italian Chamber of Commerce in Germany

Since 1911, the chamber has tended to German-Italian economic relations from offices in Berlin, Frankfurt, Freiburg, Hamburg and Leipzig. Business ties between the two nations are close: 13.6% of Italy's 2005 exports went to Germany, while 18.1% of the country's imports – not to mention a large number of tourists – originated in the Federal Republic.

President Giovanni de Zotti
Press Dr. Adriana Milani

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German-Turkish Chamber of Commerce and Industry (TD-IHK)

Around 2.7 million Turks live in Germany, together employing 350,000 people in 60,000 Turkish-owned firms. The Turkish-German Chamber of Commerce and Industry represents their interests.

President Kemal Sahin
Press Dr. Suha Isic

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E-Mail info@td-ihk.de

Bilateral Trade Associations

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Association of Turkish Industrialists and Businessmen/German Office (TUSIAD)

The association is the leading voice of Turkey's business community. From its Berlin office, it tends to relations with the country's most important trading partner worldwide. In fact, bilateral trade volume between the two nations reached a record 21bn Eur in 2005.

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Swedish Chamber of Commerce in Germany

Swedish companies are surprisingly ubiquitous in Germany – and not just IKEA, the well-known furniture retailer. Sweden exported goods and services worth 11.3bn Eur to the Federal Republic in 2005, more than any other country except the United States.

President Prof. Dr. Bertram Schefold
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Swiss-German Business Club

Meeting in Berlin, Dresden, Düsseldorf, Frankfurt, Hanover and Munich, the club seeks to promote economic exchange between Germany and its southern neighbor. The club need not fear a shortage of potential members, either, with some 1,900 Swiss companies active in Germany.

Spanish Chamber of Commerce for Germany

Among Spain's trading partners, Germany is second only to France in importance, with the volume of trade between the two nations totaling 58bn Eur in 2005. The chamber is an excellent port of call for the latest facts and figures on German-Spanish business ties.

President Juan José de Vicente Caballero
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Did you know that ... ?

... Germany is the world's second-largest hub for research investments by multinational enterprises, with annual investments of 12.1bn Eur?

Did you know that ... ?

... half of all European nanotechnology firms are based in Germany?



Center for European Economic Research (ZEW)

Few researchers can claim to know as much about Germany's role in the European economy as those at the ZEW. Known for its closely-watched index of investor sentiment, the institute maintains databases that are used by researchers the world over.

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German Business Institute (IW)

An influential voice in debates on economic reform, the IW is closely linked to the private business sector in Germany. Its research generally promotes private initiative and market mechanisms as a means to foster economic growth.

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 I-Net www.iwkoeln.de
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German Institute for Economic Research (DIW)

Founded in 1925, the DIW is the largest economic research institute in Germany. Beyond macroeconomic analysis, the Berlin-based institute investigates issues involving the information society and Germany's capacity to innovate.

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Halle Institute for Economic Research (IWH)

Of the six main German economic research institutes, IWH is the only one located in eastern Germany. Founded in 1992, the institute initially focused on the economic transformation of East Germany and countries in Central and Eastern Europe. Today, it has widened its focus to include pan-European and international issues.

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Hamburg Institute of International Economics (HWWI)

Where better to study the relationships that intertwine to constitute today's global economy than in Hamburg, Germany's "gateway to the world"? The HWWI has studied foreign trade and the international economy since its inception in 1908. A special highlight of the institute is its press archive – the largest publicly accessible such archive in Europe.

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Ifo Institute for Economic Research at the University of Munich

No one knows the prevailing mood in the German economy better than Ifo, whose closely-watched business climate index makes headlines around the world. The institute sees itself as both a think tank and an active participant in economic policy debates.

Institute for the Study of Labor (IZA)

Researchers at the IZA are chiefly concerned with economic analyses of national and international labor markets.

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Kiel Institute for World Economics (IfW)

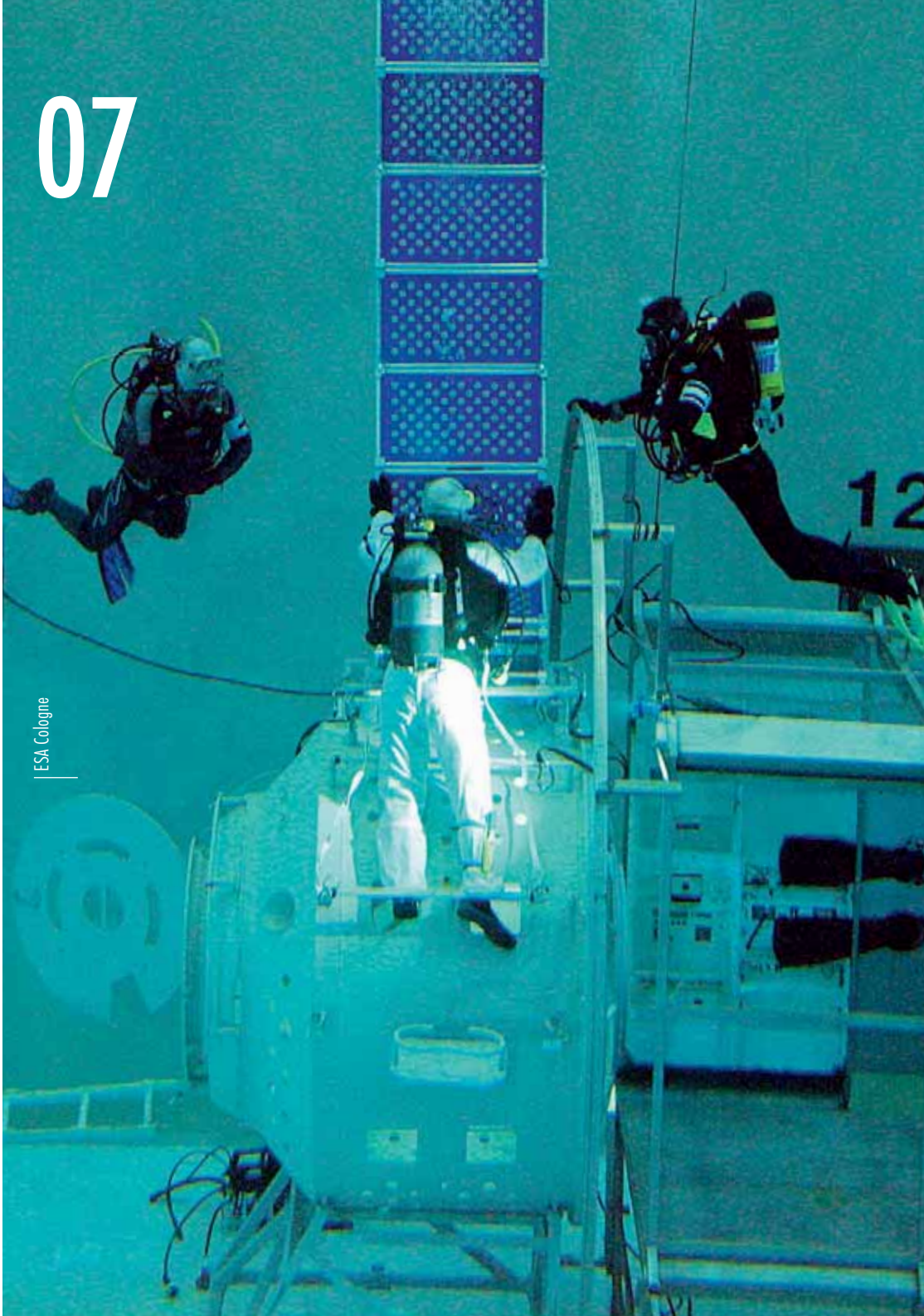
The IfW conducts empirical analyses of current economic policy issues, with particular emphasis on creating solutions for urgent problems in global economic affairs. It also boasts the world's largest library for economics and social science.

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Rhine-Westphalia Institute for Economic Research (RWI Essen)

Founded in 1926 by the steel barons of the Ruhr valley, the RWI's plans for the first decade 21st century include conducting research focused on individual prosperity and economic policy in times of demographic and social change.

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Spending on research and development (2004)	55.1bn Eur
Spending on research and development by universities (2004)	9.0bn Eur
Public spending on research and development (2004)	7.5bn Eur
Business spending on research and development (2004)	38.6bn Eur
Total secondary schools (2005)	372
Universities (2005)	102
Universities of Applied Sciences (2005)	167
Art colleges (2005)	52
Educational colleges (2005)	6
Theological colleges (2005)	15
Administrative colleges (2005)	30
Students (2005)	1,963,108
International students (2005)	246,334

Did you know that ... ?

... Germany has more universities than any other country in Europe?

Did you know that ... ?

... German companies and institutions register a new patent every 23 minutes at the European Patent Office?

Did you know that ... ?

... German firms have registered more biotech patents at the European Patent Office than companies in any other European nation?

Key Research Institutions

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Fraunhofer Society for the Advancement of Applied Research

The 80 research units that comprise the Fraunhofer Society undertake applied research for the direct benefit of businesses. The society is perhaps best known for inventing the MP3 file format.

President Prof. Dr. Jürgen Mlynek
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Helmholtz Association

Fifteen times excellence and research from A to Z. The 15 Helmholtz Association institutes conduct scientific-technical and biological-medical research in fields ranging from astrophysics to cell biology. An association of superlatives, Helmholtz's research center at Jülich boasts the fastest computer in the world, used exclusively for civilian research.

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Leibniz Association

The Leibniz Association has 84 associate facilities researching everything from the humanities and education to the physical sciences and environmental research. Part of the association has its roots in the former East Germany's academy of science.

Max Planck Society for the Advancement of Science

The scientists who work at Max Planck are among the best in the world. Since 1911, the society and its predecessor organization have produced 30 Nobel laureates – more even than the 25 laureates boasted by California's world-renowned Stanford University.

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Research Funding

Donors' Association for the Promotion of Science and the Humanities in Germany

The association includes around 4,000 companies, industrial associations and private individuals that have banded together to promote science, technology and teaching.

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Federation of Industrial Cooperative Research Organizations "Otto von Guericke"

The federation promotes applied research and development for the benefit of small- and medium sized companies. With its help, Germany's small business community should remain what it already is: A success story.

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German Research Foundation (DFG)

Supporting Germany's best and brightest, the DFG is the central research funding organization for cutting-edge research at universities and other publicly financed research institutions in Germany.

Exchange Programs

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 Fax +49 (0) 228 882 444
 I-Net www.daad.de (EN, ES and
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Circulation 101,393 copies sold (fourth quarter 2005) **Financial Times Deutschland**
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The German sister paper of the eponymous London-based business daily.

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 Business editor **Heike Göbel**
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Associations and Clubs

Bundespressekonferenz

The Bundespressekonferenz, or federal press conference, is made up of accredited journalists working in the German capital. The independent group invites leading public figures from politics, business and society to field questions from its members.

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German Journalists' Association (DJV)

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 E-Mail zoe@djv.de

Berlin Business Journalists' Club (CBWJ)

German and international journalists reporting on business in the German capital and its surrounding state of Brandenburg meet at the CBWJ. Founded in 1968, the club traces its roots back to the legendary luncheons held by Berlin's business press during the 1920's and '30s.

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 Fax +49 (0) 30 2248 9548
 I-Net www.vap-berlin.de
 E-Mail info@vap-berlin.de

German Foreign Press Association (VAP)

Founded in 1906, the VAP is Germany's oldest journalism organization. Today, it counts 425 accredited journalists from 61 countries among its members.

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 D-20457 Hamburg

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Hamburg Business Journalists' Club

With its 200-strong membership, the Hamburg-based club bills itself as the largest single entity of its kind in Germany.

Managing director Bernd Wittkowski

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 D-61273 Wehrheim

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 E-Mail berndwittkowski@t-online.de

Frankfurt International Business Journalists' Club

The club is a meeting place for business journalists reporting from Europe's leading finance center.

Munich Business Press Club

The club is the leading forum for business journalists working in the Bavarian metropolis, sponsoring a variety of events that often receive widespread coverage in the city's press.

Chair Christoph Hardt

c/o Handelsblatt
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 D-80331 Munich

Phone +49 (0) 89 5459 0720
 I-Net www.wirtschaftspresse-muenchen.de

Stuttgart Business Press Club

The club brings together journalists reporting from Stuttgart, the center of Germany's automotive industry, for meetings with entrepreneurs and managers in the Baden-Wuerttemberg region.

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